# Pacific Corporation 1H 2009 Results 

# PACIFIC corporation 

August 17 ${ }^{\text {th }}, 2009$

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* As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organization structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.


## Performance Summary

Operating revenue has been risen by $35 \%$ to 51.5 billion won thanks to the strong performance of cosmetic division in spite of recession

Operating Revenue


Operating Profit
(unit: \#bn)


## 1H 2009 Subsidiaries' Performance

(unit: mil won)

| Cosmetic Division | AMOREPACIFIC |  | ETUDE |  | AMOS Professional |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H 09 | 1H 08 | 1H09 | 1H08 | 1H 09 | 1H 08 |
| Sales | 915,265 | 788,631 | 61,827 | 40,068 | 11,134 | 9,494 |
| Gloss Profit | 651,843 | 556,187 | 38,439 | 21,628 | 5,809 | 5,265 |
| \% | 71\% | 71\% | 62\% | 54\% | 52\% | 55\% |
| SG\&A | 461,895 | 392,444 | 26,609 | 18,679 | 3,615 | 3,315 |
| Operating Profit | 189,948 | 163,743 | 11,830 | 2,949 | 2,194 | 1,949 |
| \% | 21\% | 21\% | 19\% | 7\% | 20\% | 21\% |
| Net Profit | 144,564 | 123,341 | 8,939 | 2,450 | 1,802 | 1,538 |
| \% | 16\% | 16\% | 14\% | 6\% | 16\% | 16\% |


| Non-Cosmetic Division | PACIFIC PHARMA |  | PACIFIC GLAS |  | JANGWON |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H 09 | 1H 08 | 1H 09 | 1H 08 | 1H09 | 1H08 |
| Sales | 86,472 | 79,529 | 24,307 | 23,440 | 5,878 | 6,017 |
| Gloss Profit | 43,405 | 40,753 | 3,429 | 2,515 | 1,422 | 1,245 |
| \% | 50\% | 51\% | 14\% | 11\% | 24\% | 21\% |
| SG\&A | 37,270 | 34,439 | 1,953 | 1,846 | 794 | 858 |
| Operating Profit | 6,135 | 6,314 | 1,477 | 669 | 629 | 387 |
| \% | 7\% | 8\% | 6\% | 3\% | 11\% | 6\% |
| Net Profit | 4,295 | 3,374 | 1,336 | 743 | 648 | 699 |
| \% | 5\% | 4\% | 5\% | 3\% | 11\% | 12\% |

## AMOREPACIFIC

- Sales growth: $16 \% \uparrow$
- Operating profit growth: $16 \% \uparrow$


## ETUDE

- Sales growth: $54 \% \uparrow$
- Operating profit growth: $301 \% \uparrow$ due to increased demand by foreign visitors and new store opening

AMOS Professional

- Sales growth: $17 \% \uparrow$
- Operating profit growth: $13 \% \uparrow$
- Less OP growth than Sales growth because of increased SG\&A*(IT and promotion expenses $\uparrow$ )


## PACIFIC PHARMA

- Sales growth: $9 \% \uparrow$
- Operating profit growth: $3 \% \downarrow$


## PACIFIC GLAS

- Sales growth: $4 \% \uparrow$
- Operating profit growth: $121 \% \uparrow$ because of increasing exports
JANGWON
- Sales growth: $2 \% \downarrow$
- Operating profit growth: $7 \% \downarrow$

[^0]
## 1H 2009 Financial Summary

| Income <br> Statement | $\mathbf{1 H} \mathbf{2 0 0 9}$ | $\mathbf{1 H} 2008$ |
| :--- | ---: | ---: |
| Revenue | 51,578 | $\mathbf{3 8 , 1 8 4}$ |
| Equity Income on <br> Investment | 48,878 | 35,720 |
| Expenses | $\mathbf{3 , 3 5 7}$ | $\mathbf{4 , 6 7 0}$ |
| Equity Loss on <br> Investment | 108 | 2,090 |
| SG\&A | 2,216 | 1,553 |
| Operating Profit | 48,221 | $\mathbf{3 3 , 5 1 4}$ |
| Non-Operating <br> Revenue | 9,603 | 9,175 |
| Non-Operating <br> Expenses | 636 | 77 |
| Earnings <br> Before Tax | 57,188 | $\mathbf{4 2 , 6 1 2}$ |
| Net Profit | 55,433 | $\mathbf{3 6 , 8 4 4}$ |


| Balance Sheet | 2009. 6. 30. | 2008. 12. 31. |
| :---: | ---: | ---: |
| Asset | $\mathbf{1 , 4 7 7 , 5 8 8}$ | $\mathbf{1 , 4 3 2 , 5 2 8}$ |
| Current Asset | 323,805 | 322,310 |
| Non-current Asset | $1,153,783$ | $1,110,218$ |
| Liability | $\mathbf{1 0 4 , 9 6 5}$ | $\mathbf{1 0 5 , 8 4 5}$ |
| Current Liability | 2,951 | 3,654 |
| Non-current Liability | 102,015 | 102,191 |
| Shareholder's Equity | $\mathbf{1 , 3 5 0 , 0 9 2}$ | $\mathbf{1 , 3 2 6 , 6 8 3}$ |
| Capital | 44,451 | 44,451 |
| Capital Surplus | 848,820 | 849,343 |
| Capital Adjustment | $-134,739$ | $-135,196$ |
| Accumulated Other | 18,364 | 15,694 |
| Comprehensive Income | 595,726 | 552,391 |
| Retained Earnings |  |  |

## 1H 2009 Consolidated Financial Summary*

(Unit: million won)

| Income Statement | 1H2009 | 1H2008 | Balance Sheet | 2009. 6. 30. | 2008. 12. 31. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Asset | 2,906,510 | 2,738,943 |
| Sales | 1,137,518 | 956,730 | Current Asset | 1,078,810 | 977,754 |
| Gross Profit | 807,285 | 676,406 | Non-current Asset | 1,827,700 | 1,761,189 |
|  |  |  | Liability | 609,249 | 562,235 |
| SG\&A | 608,105 | 521,245 | Current Liability | 340,428 | 296,264 |
| Operating Profit | 199,180 | 155,161 | Non-current Liability | 268,821 | 265,971 |
|  |  |  | Shareholder's Equity | 2,297,260 | 2,176,708 |
| Non-Operating Revenue | 23,547 | 31,739 | Capital | 44,451 | 44,451 |
| Non-Operating Expenses | 17,117 | 12,336 | Capital Surplus | 850,898 | 851,428 |
|  |  |  | Capital Adjustment | -134,739 | -135,304 |
| Earnings Before Tax | 205,610 | 174,565 | Accumulated Other Comprehensive Income | 16,286 | 13,717 |
|  |  |  | Retained Earnings | 595,726 | 552,391 |
| Net Profit | 152,675 | 118,977 | Minority Interests | 924,638 | 850,025 |

[^1]
[^0]:    * SG\&A: Selling, General and Administrative cost, DD\&A : Depletion, Depreciation \& Amortization

[^1]:    * The consolidated financial statements include Pacific Corporation and it's controlled subsidiaries with foreign affiliates in China and France. Intercompany transactions are eliminated.

