

# Pacific Corporation 1H 2009 Results

PACIFIC CORPORATION

August 17th, 2009

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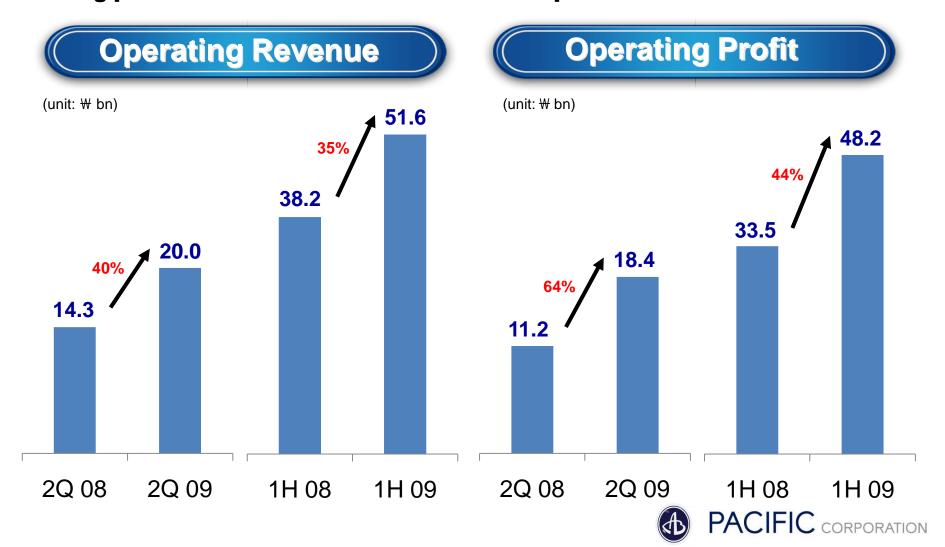
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<sup>\*</sup> As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organization structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.



## **Performance Summary**

Operating revenue has been risen by 35% to 51.5billion won thanks to the strong performance of cosmetic division in spite of recession



## 1H 2009 Subsidiaries' Performance

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Cosmetic AMOREPA		PACIFIC	CIFIC ETUDE		<b>AMOS Professional</b>	
Division	1H 09	1H 08	1H 09	1H 08	1H 09	1H 08
Sales	915,265	788,631	61,827	40,068	11,134	9,494
Gloss Profit	651,843	556,187	38,439	21,628	5,809	5,265
%	71%	71%	62%	54%	52%	55%
SG&A	461,895	392,444	26,609	18,679	3,615	3,315
Operating Profit	189,948	163,743	11,830	2,949	2,194	1,949
%	21%	21%	19%	7%	20%	21%
Net Profit	144,564	123,341	8,939	2,450	1,802	1,538
%	16%	16%	14%	6%	16%	16%

(unit: mil won)

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Non-Cosmetic	PACIFIC	PACIFIC PHARMA		PACIFIC GLAS		JANGWON	
Division	1H 09	1H 08	1H 09	1H 08	1H 09	1H 08	
Sales	86,472	79,529	24,307	23,440	5,878	6,017	
Gloss Profit	43,405	40,753	3,429	2,515	1,422	1,245	
%	50%	51%	14%	11%	24%	21%	
SG&A	37,270	34,439	1,953	1,846	794	858	
Operating Profit	6,135	6,314	1,477	669	629	387	
%	7%	8%	6%	3%	11%	6%	
Net Profit	4,295	3,374	1,336	743	648	699	
%	5%	4%	5%	3%	11%	12%	

#### AMOREPACIFIC

Sales growth: 16%↑

Operating profit growth: 16%↑

#### **ETUDE**

Sales growth: 54%↑

 Operating profit growth: 301%↑ due to increased demand by foreign visitors and new store opening

#### **AMOS Professional**

• Sales growth: 17%↑

Operating profit growth: 13%↑

 Less OP growth than Sales growth because of increased SG&A\*(IT and promotion expenses↑)

#### **PACIFIC PHARMA**

Sales growth: 9%↑

Operating profit growth: 3%↓

#### **PACIFIC GLAS**

Sales growth: 4%↑

 Operating profit growth: 121%↑ because of increasing exports

#### **JANGWON**

Sales growth: 2%↓

Operating profit growth: 7%↓



<sup>\*</sup> SG&A: Selling, General and Administrative cost, DD&A: Depletion, Depreciation & Amortization

## **1H 2009 Financial Summary**

(Unit: mil won)

Income Statement	1H 2009	1H 2008
Revenue	51,578	38,184
Equity Income on Investment	48,878	35,720
Expenses	3,357	4,670
Equity Loss on Investment	108	2,090
SG&A	2,216	1,553
Operating Profit	48,221	33,514
Non-Operating Revenue	9,603	9,175
Non-Operating Expenses	636	77
Earnings Before Tax	57,188	42,612
Net Profit	55,433	36,844

Balance Sheet	2009. 6. 30.	2008. 12. 31.
Asset	1,477,588	1,432,528
Current Asset	323,805	322,310
Non-current Asset	1,153,783	1,110,218
Liability	104,965	105,845
Current Liability	2,951	3,654
Non-current Liability	102,015	102,191
Shareholder's Equity	1,350,092	1,326,683
Capital	44,451	44,451
Capital Surplus	848,820	849,343
Capital Adjustment	-134,739	-135,196
Accumulated Other Comprehensive Income	18,364	15,694
Retained Earnings	595,726	552,391



## 1H 2009 Consolidated Financial Summary\*

Income Statement	1H 2009	1H 2008
Sales	1,137,518	956,730
<b>Gross Profit</b>	807,285	676,406
SG&A	608,105	521,245
Operating Profit	199,180	155,161
Non-Operating Revenue	23,547	31,739
Non-Operating Expenses	17,117	12,336
Earnings Before Tax	205,610	174,565
Net Profit	152,675	118,977

		(Unit: million won)
<b>Balance Sheet</b>	2009. 6. 30.	2008. 12. 31.
Asset	2,906,510	2,738,943
Current Asset	1,078,810	977,754
Non-current Asset	1,827,700	1,761,189
Liability	609,249	562,235
Current Liability	340,428	296,264
Non-current Liability	268,821	265,971
Shareholder's Equity	2,297,260	2,176,708
Capital	44,451	44,451
Capital Surplus	850,898	851,428
Capital Adjustment	-134,739	-135,304
Accumulated Other Comprehensive Income	16,286	13,717
Retained Earnings	595,726	552,391
Minority Interests	924,638	850,025

<sup>\*</sup> The consolidated financial statements include Pacific Corporation and it's controlled subsidiaries with foreign affiliates in China and France. Intercompany transactions are eliminated. PACIFIC CORPORATION